



Wisconsin Compensation Rating Bureau

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Located at 20700 Swenson Drive, Suite 100, Waukesha, WI 53186

**CIRCULAR LETTER 1145—MAY 21, 2012
ANNUAL MEETING MINUTES**

PROCEEDINGS OF THE WISCONSIN GOVERNING COMMITTEE

TO: MEMBERS OF THE BUREAU

Minutes of the Annual Meeting held in the premises of the Wisconsin Compensation Rating Bureau, 20700 Swenson Drive, Waukesha, WI 53186 on Friday, May 18, 2012. The meeting was called to order at 10:30 A.M. with the following members present:

ORGANIZATION

REPRESENTATIVE

AIG COMPANIES

Ira Feuerlicht

- AIU Insurance Company
- American Home Assurance Company
- Chartis Casualty Company
- Chartis Property & Casualty Company
- Commerce & Industry Insurance Company
- Granite State Insurance Company
- Illinois National Insurance Company
- Insurance Company of the State of PA
- National Union Fire Insurance - Pittsburgh
- New Hampshire Insurance Company

ACCIDENT FUND GROUP

Tom Vanderbusch
Pat Williams

- Accident Fund National Insurance Company
- Accident Fund Insurance Company of America
- Accident Fund General Insurance Company
- United Wisconsin Insurance Company

EMC COMPANIES

Dave Young

- EMCASCO Insurance Company
- Employers Mutual Casualty Company
- Hamilton Mutual Insurance Company
- Union Insurance Company of Providence

ERIE COMPANIES

Zeke Wiske

- Erie Insurance Company
- Erie Insurance Company of NY
- Erie Insurance Exchange
- Erie Insurance Property & Casualty Company
- Flagship City Insurance Company

GENERAL CASUALTY COMPANIES

George Busche

Blue Ridge Indemnity Company
Blue Ridge Insurance Company
General Casualty Company of WI
General Casualty Insurance Company
National Farmers union Property & Casualty Company
North Pointe Insurance Company
Praetorian Insurance Company
QBE Insurance Corporation
Regent Insurance Company
Southern Fire & Casualty Company
Southern Guaranty Insurance Company
Southern Pilot Insurance Company
United Security

LIBERTY INSURANCE GROUP

Steve Ginsburg

American Economy Insurance Company
American Fire & Casualty Company
American States Insurance Company
Consolidated Insurance Company
Employers Insurance Company of Wausau
First Liberty Insurance Company
First National Insurance Company of America
General Insurance Company of America
Hawkeye Security Insurance Company
Indiana Insurance Company
LM General Insurance Company
LM Insurance Corporation
LM Personal Insurance Company
LM Property & Casualty Insurance Company
Liberty Insurance Corp
Liberty Insurance Underwriters Company
Liberty Mutual Fire Insurance Company
Liberty Mutual Insurance Company
The Midwestern Indemnity Company
Ohio Casualty Insurance Company
Ohio Security Insurance Company
Peerless Indemnity Company
Peerless Insurance Company
Safeco Insurance Company of America
The Netherlands Insurance Company
Wausau Business Insurance Company
Wausau General Insurance Company
Wausau Underwriters Insurance Company
West American Insurance Company

SFM Mutual Insurance Company

Brian Bent

SECURA COMPANIES

Secura Insurance A Mutual Company
Secura Supreme Insurance Company

Steve Miller

SENTRY COMPANIES

Dairyland Insurance Company
Middlesex Insurance Company
Patriot General Insurance Company
Sentry Casualty Company
Sentry Insurance, A Mutual Company
Sentry Select Insurance Company
Viking Insurance Company of WI

Dan Revai
Ellen Altenburg-Wadel

Society Insurance A Mutual Company

Rick Levin

TRAVELERS INSURANCE COMPANIES

Athena Assurance Company
Automobile Insurance Company of Hartford
Charter Oak Fire Insurance Company
Discover Property & Casualty Insurance Company
Economy Fire & Casualty Company
Farmington Casualty Company
Fidelity & Guaranty Insurance Company
Fidelity & Guaranty Insurance Underwriters
Nipponkoa Insurance Company, Ltd
Phoenix Insurance Company
St. Paul Fire & Casualty Insurance Company
St. Paul Fire & Marine Insurance Company
St. Paul Guardian Insurance Company
St. Paul Medical Liability Insurance Company
St. Paul Mercury Insurance Company
St. Paul Protective Insurance Company
Select Insurance Company
Standard Fire Insurance Company
Travelers Casualty Company of CT
Travelers Casualty & Surety Company
Travelers Casualty & Surety of America
Travelers Casualty Insurance Company of America
Travelers Commercial Casualty Company
Travelers Commercial Insurance Company
Travelers Indemnity Company
Travelers Indemnity Company of America
Travelers Indemnity Company of CT
Travelers Property Casualty Company of America
United States Fidelity & Guaranty

Jessica Mayer

West Bend Mutual Insurance Company

Paul Hingtgen
John Murphy
Jim Keal

ZURICH COMPANIES

Steve Zrebiec

American Guarantee & Liability Insurance
American Zurich Insurance Company
Assurance Company of America
Colonial American Casualty & Surety
Fidelity & Deposit Company of Maryland
Maryland Casualty Company
Northern Insurance Company of New York
Universal Underwriters Insurance Company
Zurich American Insurance Company
Zurich American Insurance Company of IL

(To obtain a complete listing of Bureau members, please see the Wisconsin Compensation Rating Bureau 2011 Annual Report.)

Companies Represented by Proxy:

American Alternative Insurance Corporation
American Family Mutual Insurance Company
American Sentinel Insurance Company
Banclnsure Inc
Carolina Casualty Insurance
Church Mutual Insurance
Electric Insurance Company
FEDERATED COMPANIES

Federated Mutual Insurance Company
Federated Service Insurance Company
Frankenmuth Mutual Insurance

GRINNELL GROUP

Grinnell Mutual Reinsurance Company
Grinnell Select Insurance Company
Hastings Mutual Insurance Company

INTEGRITY GROUP

Integrity Mutual Insurance Company
Integrity Property & Casualty Insurance Company
National American Insurance Company

NATIONWIDE GROUP

AMCO Insurance Company
Depositors Insurance Company
Farmland Mutual Insurance Company
National Casualty Company
Nationwide Affinity Insurance Company of America
Nationwide Agribusiness Insurance Company
Nationwide Assurance Company
Nationwide Insurance Company of America

Nationwide Mutual Fire Insurance Company
Nationwide Mutual Insurance Company
Nationwide Property & Casualty Company
NORTH AMERICAN CASUALTY CORP
Continental Indemnity Company
Laurier Indemnity Company
Partners Mutual Insurance
Pennsylvania National Mutual Casualty Insurance Company
Pharmacists Mutual Insurance Company
Rampart Insurance Company
Rural Mutual Insurance Company
Sompo Japan Insurance Company of America
Toyota Motor Insurance

Also Present:

Milliman

Office of the Commissioner of Insurance
Riegel Law

Wisconsin Compensation Rating Bureau

Gary Josephson
Lori Julga
Pam Johnson
Paul Riegel

Bernie Rosauer
Tad Cleveland
Nancy Kierzek
Beth Nickel
Donna Knepper

The Chairperson read the following opening statement before convening the meeting:

“This Committee meeting has been called to discuss the items of mutual interest and concern to the members of the Wisconsin Compensation Rating Bureau. In accordance with both Federal and Wisconsin State Anti-trust Laws, this Committee is prohibited from any discussion or action which constitutes any form of boycott, coercion, or intimidation.”

1. Mr. Bernie Rosauer, President of the Wisconsin Compensation Rating Bureau, was advised that a quorum was established, and the meeting was declared open for business.
2. The reading of the minutes for the last Annual Meeting was waived, and the minutes were approved as published.
3. The next order of business was the submission of the President's report for the 2011 business year. Each member present was furnished with a copy of the 2011 Annual Report. Mr. Rosauer commented on portions of the Annual Report.

Mr. Rosauer's summary included:

- 10-1-11 rate revision
- 2011 WWCIP Activity
 - Decrease in Servicing Carriers from 6 to 4 via RFP
 - Percentage of Pool premiums related to total WI premiums increased from 3.2% to 3.7%
 - Percentage of employers in the Pool vs total WI employers increased from 13% to 13.4%. First increase since 2004.
- 2011 Compliance Detail
 - 1.5% decrease in policy processing
 - 38% decrease in NTC fines
 - 3% decrease in USR processing
 - 73% decrease in USR fines
- Office of the Commissioner of Insurance Market Conduct Exam
- WCRB Succession Plan

Mr. Rosauer expressed his gratitude to the Governing Board, Rating Committee, Pool Committee, and the several subcommittees for their commitment and hard work during 2011. He also acknowledged the assistance and cooperation of the Office of the Commissioner of Insurance, the Department of Workforce Development, the WCRB Vice Presidents and staff for their dedication throughout the year.

4. The next order of business was the election of companies to fill the vacancies of retiring committee members on both the Governing Board and the Rating Committee. Governing Board chairperson directed that the representatives of the stock and non-stock companies caucus separately for this purpose. Upon adjournment of the caucuses, the spokespersons for the stock and non-stock companies advised that the following companies had been elected to the Governing Board and Rating Committee:

GOVERNING BOARD

General Casualty Insurance Company
Secura Insurance A Company

RATING COMMITTEE

Employers Mutual Casualty Company
United Wisconsin Insurance Company

The Wisconsin Committees are now comprised of the following companies:

GOVERNING BOARD

American Home Assurance Company
Employers Insurance of Wausau
General Casualty Insurance Company
Secura Insurance A Mutual Company
Sentry Insurance A Mutual Company
Society Insurance, A Mutual Company
Travelers Indemnity Company
United Wisconsin Insurance Company
Dan Burazin (Employer Representative)
James Buchen (Employer Representative)

RATING COMMITTEE

American Home Assurance Company
Employers Insurance of Wausau
Employers Mutual Casualty Company
General Casualty Insurance Company
Sentry Insurance, A Mutual Company
Society Insurance, A Mutual Company
Travelers Indemnity Company
United Wisconsin Insurance Company
Dan Burazin (Employer Representative)
James Buchen (Employer Representative)

5. The non-stock companies elected Employers Insurance of Wausau to Chair the Governing Board; the stock companies elected United Wisconsin Insurance Company to Chair the Rating Committee and General Casualty Insurance Company as Vice-Chair of the Governing Board.
6. There being no further business to transact, the meeting was adjourned.

Donna Knepper
Executive Secretary