

P.O. Box 3080 Milwaukee, WI 53201-3080

Located at 20700 Swenson Drive, Suite 100, Waukesha, WI 53186

CIRCULAR LETTER 1132—MAY 18, 2011 ANNUAL MEETING MINUTES

PROCEEDINGS OF THE WISCONSIN GOVERNING COMMITTEE

TO: MEMBERS OF THE BUREAU

Minutes of the Annual Meeting held in the premises of the Wisconsin Compensation Rating Bureau, 20700 Swenson Drive, Waukesha, WI 53186 on Friday, May 13, 2011. The meeting was called to order at 10:30 A.M. with the following members present:

ORGANIZATION

REPRESENTATIVE

Andrew Boron

ACE COMPANIES

ACE American Insurance Company

ACE Fire Underwriters Insurance Company

ACE Property & Casualty Insurance Company

Bankers Standard Insurance Company

Century Indemnity Company

Indemnity Insurance Company of North America\

Insurance Company of North America

Pacific Employers Insurance Company

Westchester Fire Insurance Co.

AIG COMPANIES

AIU Insurance Company

American Home Assurance Company

Chartis Casualty Company

Chartis Property & Casualty Company

Commerce & Industry Insurance Company

Granite State Insurance Company

Illinois National Insurance Company

Insurance Company of the State of PA

National Union Fire Insurance - Pittsburgh

New Hampshire Insurance Company

ACCIDENT FUND GROUP

Accident Fund National Insurance Company Accident Fund Insurance Company of America Accident Fund General Insurance Company United Wisconsin Insurance Company

Ira Feuerlicht

Steve Cooper Tom Vanderbusch Pat Williams **Emily Hanson**

Badger Mutual Insurance Company

Terry Falls

EMC COMPANIES

Jim Pousha

EMCASCO Insurance Company
Employers Mutual Casualty Company
Hamilton Mutual Insurance Company
Union Insurance Company of Providence

GENERAL CASUALTY COMPANIES

George Busche

Blue Ridge Indemnity Company

Blue Ridge Insurance Company

General Casualty Company of WI

General Casualty Insurance Company

National Farmers union Property & Casualty Company

North Pointe Insurance Company

Praetorian Insurance Company

QBE Insurance Corporation

Regent Insurance Company

Southern Fire & Casualty Company

Southern Guaranty Insurance Company

Southern Pilot Insurance Company

United Security

LIBERTY INSURANCE GROUP

Steve Ginsburg

American Economy Insurance Company

American Fire & Casualty Company

American States Insurance Company

Consolidated Insurance Company

Employers Insurance Company of Wausau

First Liberty Insurance Company

First National Insurance Company of America

General Insurance Company of America

Hawkeye Security Insurance Company

Indiana Insurance Company

LM General Insurance Company

LM Insurance Corporation

LM Personal Insurance Company

LM Property & Casualty Insurance Company

Liberty Insurance Corp

Liberty Insurance Underwriters Company

Liberty Mutual Fire Insurance Company

Liberty Mutual Insurance Company

The Midwestern Indemnity Company

Ohio Casualty Insurance Company

Ohio Security Insurance Company

Peerless Indemnity Company

Peerless Insurance Company

Safeco Insurance Company of America

The Netherlands Insurance Company
Wausau Business Insurance Company
Wausau General Insurance Company
Wausau Underwriters Insurance Company
West American Insurance Company

INTEGRITY COMPANIES

Integrity Mutual Insurance Company

Integrity Property & Casualty Insurance Company

Michigan Commercial Insurance Mutual Bob Schneider

SFM Mutual Insurance Company Brian Bent

SECURA COMPANIES Steve Miller

Secura Insurance A Mutual Company Secura Supreme Insurance Company

SENTRY COMPANIES Dan Revai

Dairyland Insurance Company Ellen Altenburg-Wadel

Middlesex Insurance Company Ed Peck
Patriot General Insurance Company

Sentry Casualty Company

Sentry Insurance, A Mutual Company Sentry Select Insurance Company Viking Insurance Company of WI

Society Insurance A Mutual Company Chad Thurn

THE HARTFORD Jeff Lange

Hartford Accident & Indemnity Company
Hartford Casualty Insurance Company
Hartford Fire Insurance Company

Hartford Insurance Company of the Midwest Hartford Underwriters Insurance Company

Property & Casualty Insurance Company of Hartford

Sentinel Insurance Company Ltd Trumbull Insurance Company Twin City Fire Insurance Co.

TRAVELERS INSURANCE COMPANIES

Athena Assurance Company
Automobile Insurance Company of Hartford

Charter Oak Fire Insurance Company

Discover Property & Casualty Insurance Company

Economy Fire & Casualty Company

Farmington Casualty Company

Fidelity & Guaranty Insurance Company

Fidelity & Guaranty Insurance Underwriters

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Dan Buechel

Kathy Muedder Debra Kast

Nipponkoa Insurance Company, Ltd

Phoenix Insurance Company

St. Paul Fire & Casualty Insurance Company

St. Paul Fire & Marine Insurance Company

St. Paul Guardian Insurance Company

St. Paul Medical Liability Insurance Company

St. Paul Mercury Insurance Company

St. Paul Protective Insurance Company

Select Insurance Company

Standard Fire Insurance Company

Travelers Casualty Company of CT

Travelers Casualty & Surety Company

Travelers Casualty & Surety of America

Travelers Casualty Insurance Company of America

Travelers Commercial Casualty Company

Travelers Commercial Insurance Company

Travelers Indemnity Company

Travelers Indemnity Company of America

Travelers Indemnity Company of CT

Travelers Property Casualty Company of America

United States Fidelity & Guaranty

West Bend Mutual Insurance Company

Joel Christ Pam Allison

Wisconsin Compensation Rating Bureau

Bernie Rosauer Tad Cleveland Christine Siekierski Nancy Kierzek Michael Mann Donna Knepper

(To obtain a complete listing of Bureau members, please see the Wisconsin Compensation Rating Bureau 2010 Annual Report.)

Also Present:

Argent

Associated General Contractors of Greater Milwaukee

Milliman USA

Office of the Commissioner of Insurance

Riegel Law

John Murphy Dan Burazin Gary Josephson Ronnie Demergian

Paul Riegel

Companies Represented by Proxy:

ACIG Insurance Company

Church Mutual Insurance Company

CINCINNATI COMPANIES

Cincinnati Casualty Company Cincinnati Indemnity Company Cincinnati Insurance Company

FEDERATED COMPANIES

Federated Mutual Insurance Company Federated Service Insurance Company

Frankenmuth Mutual Insurance Company

Great West Casualty Company

NATIONWIDE GROUP

Allied Property & Casualty Company
AMCO Insurance Company
Depositors Insurance Company
Farmland Mutual Insurance Company
National Casualty Company
Nationwide Agribusiness Insurance Company
Nationwide Mutual Fire Insurance Company
Nationwide Insurance Company
Nationwide Property & Casualty Company

Sheboygan Falls Insurance Company

Starr Indemnity & Liability Company

The Chairperson read the following opening statement before convening the meeting:

"This Committee meeting has been called to discuss the items of mutual interest and concern to the members of the Wisconsin Compensation Rating Bureau. In accordance with both Federal and Wisconsin State Anti-trust Laws, this Committee is prohibited from any discussion or action which constitutes any form of boycott, coercion, or intimidation."

- Mr. Bernie Rosauer, President of the Wisconsin Compensation Rating Bureau, was advised that a quorum was established, and the meeting was declared open for business.
- 2. The reading of the minutes for the last Annual Meeting was waived, and the minutes were approved as published.
- The next order of business was the submission of the President's report for the 2010 business year. Each member present was furnished with a copy of the 2010 Annual Report. Mr. Rosauer commented on portions of the Annual Report.

Mr. Rosauer's summary included:

- 10-1-10 rate revision
- 2010 WWCIP Request For Proposal (RFP) process
- WCRB Web site survey results and subsequent enhancements.
- 2010 Compliance Detail
 - o 10% increase in 60-day fines
 - o 8.4% decrease in NTC fines
 - o 61% increase in USR fines
 - 53% decrease in hard-copy submissions
 - o 30% increase in physical inspections

Mr. Rosauer expressed his gratitude to the Governing Board, Rating Committee, Pool Committee, and the several subcommittees for their commitment and hard work during 2010. He also acknowledged the assistance and cooperation of the Office of the Commissioner of Insurance, the Department of Workforce Development, the WCRB Vice Presidents and staff for their dedication throughout the year.

4. The next order of business was the election of companies to fill the vacancies of retiring committee members on both the Governing Board and the Rating Committee. Governing Board chairperson directed that the representatives of the stock and non-stock companies caucus separately for this purpose. Upon adjournment of the caucuses, the spokespersons for the stock and non-stock companies advised that the following companies had been elected to the Governing Board and Rating Committee:

GOVERNING BOARD

Society Insurance A Mutual Company United Wisconsin Insurance Company

RATING COMMITTEE

Employers Insurance of Wausau General Casualty Company

The Wisconsin Committees are now comprised of the following companies:

GOVERNING BOARD

American Home Assurance Company
Employers Insurance of Wausau
General Casualty Insurance Company
Secura Insurance A Mutual Company
Sentry Insurance A Mutual Company
Society Insurance, A Mutual Company
Travelers Insurance Company
United Wisconsin Insurance Company
Dan Burazin (Employer Representative)
Employer Representative Vacancy

RATING COMMITTEE

American Home Assurance Company
Employers Insurance of Wausau
Employers Mutual Casualty Company
General Casualty Insurance Company
Sentry Insurance, A Mutual Company
Society Insurance, A Mutual Company
Travelers Insurance Company
United Wisconsin Insurance Company
Dan Burazin (Employer Representative)
Employer Representative Vacancy

- 5. The stock companies elected United Wisconsin Insurance Company to Chair the Governing Board; the non-stock companies elected Society Insurance A Mutual Company to Chair the Rating Committee and Employers Insurance of Wausau as Vice-Chair of the Governing Board.
- 6. There being no further business to transact, the meeting was adjourned.

Donna Knepper Executive Secretary