

Located at 20700 Swenson Drive, Suite 100, Waukesha, WI 53186

CIRCULAR LETTER 1075- JUNE 1, 2006

PROCEEDINGS OF THE WISCONSIN GOVERNING COMMITTEE

TO: MEMBERS OF THE BUREAU

Minutes of the Annual Meeting held in the premises of the Wisconsin Compensation Rating Bureau, 20700 Swenson Drive, Waukesha, WI 53186 on Thursday, May 18, 2006. The meeting was called to order at 9:00 A.M. with the following members present:

<u>ORGANIZATION</u> <u>REPRESENTATIVE</u>

ACCIDENT FUND GROUP

Accident Fund National Insurance Company Accident Fund Insurance Company of America Accident Fund General Insurance Company United Wisconsin Insurance Company Emil Pfenninger Paul Hingtgen

Ira Feuerlicht

Paul Blume

Acuity A Mutual Insurance Company Sarah Kemp

AIG COMPANIES

AIG National Insurance Co Inc

AIU Insurance Co.

AmComp Assurance Corp.

American Home Assurance Co American International South

American International Insurance Co

Birmingham Fire Insurance Co

Commerce & Industry Insurance Co

Granite State Insurance Co Illinois National Insurance Co

Insurance Co of the State of PA

National Union Fire Insurance - Pittsburgh

New Hampshire Indemnity Co New Hampshire Insurance Co

Debbie Towler

CNA COMPANIES Tom Schreiner

American Casualty Company of Reading, PA Boston Old Colony Insurance Company Commercial Insurance Company of Newark, NJ

Continental Casualty Company

Continental Insurance Company

Fidelity & Casualty Insurance Company of NY

Firemans Insurance Company of Newark, NJ

Glens Falls Insurance Company

Kansas City Fire & Marine Insurance Company

National-Ben Franklin Insurance Company of IL

National Fire Insurance Company of Hartford

Niagra Fire Insurance Company

Transcontinental Insurance Company

Transportation Insurance Company

Valley Forge Insurance Company

CONTINENTAL WESTERN GROUP

Clermont Insurance Company

Continental Western Insurance Company

Tri State Insurance Company of MN

Union Insurance Company

EMC COMPANIES

EMCASCO Insurance Company

Employers Mutual Casualty Company

Mike Lester Fred Olson

Al Utzig

GENERAL CASUALTY COMPANIES

Blue Ridge Indemnity Company

Blue Ridge Insurance Company

General Casualty Company of WI

General Casualty Company of IL

MassWest Insurance Company

Regent Insurance Company

Southern Fire & Casualty Company

Southern Guaranty Insurance Company

Southern Pilot Insurance Company

Jim Vandenberg

Integrity Mutual Insurance Company

LIBERTY INSURANCE GROUP

Consolidated Insurance Company

Employers Insurance of Wausau, A Mutual Company

First Liberty Insurance Company

Hawkeye Security Insurance Company

Indiana Insurance Company

LM Insurance Corporation

Liberty Insurance Corp

Liberty Insurance Underwriters Company

Liberty Mutual Fire Insurance Company

Liberty Mutual Insurance Company

The Midwestern Indemnity Company

Peerless Indemnity Company

Peerless Insurance Company

Gary Anderson

Steve Ginsburg

The Netherlands Insurance Company

Wausau Business Insurance Company

Wausau General Insurance Company

Wausau Underwriters Insurance Company

ST. PAUL TRAVELERS INSURANCE COMPANIES

Athena Assurance Company

Automobile Insurance Company of Hartford

Charter Oak Fire Insurance Company

Discover Property & Casualty Insurance Company

Economy Fire & Casualty Company

Economy Preferred Insurance Company

Farmington Casualty Company

Fidelity & Guaranty Insurance Company

Fidelity & Guaranty Insurance Underwriters

Nipponkoa Insurance Company, Ltd

Phoenix Insurance Company

St. Paul Fire & Casualty Insurance Company

St. Paul Fire & Marine Insurance Company

St. Paul Guardian Insurance Company

St. Paul Medical Liability Insurance Company

St. Paul Mercury Insurance Company

St. Paul Protective Insurance Company

Seaboard Surety Company

Select Insurance Company

Standard Fire Insurance Company

Travelers Casualty Company of CT

Travelers Casualty & Surety Company

Travelers Casualty & Surety of America

Travelers Casualty Insurance Company of America

Travelers Commercial Casualty Company

Travelers Commercial Insurance Company

Travelers Indemnity Company

Travelers Indemnity Company of America

Travelers Indemnity Company of CT

Travelers Insurance Company

Travelers Property Casualty Company of America

United States Fidelity & Guaranty

SENTRY COMPANIES

Dairyland Insurance Company

Middlesex Insurance Company

Patriot General Insurance Company

Sentry Casualty Company

Sentry Insurance, A Mutual Company

Sentry Select Insurance Company

Viking Insurance Company of WI

Bruce Kaufenberg

Bill Swarthout

Ellen Altenburg-Wadel

Society Insurance A Mutual Company

Rick Levin Chad Thurn

West Bend Mutual Insurance Company Pam Allison

Scott Carmark

Wisconsin Compensation Rating Bureau Ralph Herrmann

Richard Colvin Christine Siekierski Nancy Kierzek Tad Cleveland Donna Knepper

Kurtis Patterson

(To obtain a complete listing of Bureau members, please see the Wisconsin Compensation Rating Bureau 2005 Annual Report.)

Also Present:

Allied Construction Employers Association Ed Hayden
Milliman USA Gary Josephson
Office of the Commissioner of Insurance Laura Andreasson
Riegel Law, S.C. Paul Riegel

Also Present for Part of Meeting:

FIREMANS FUND INSURANCE COMPANIES

American Automobile Insurance Company

American Insurance Company
Associated Indemnity Corporation

Fireman's Fund Insurance Company

Fireman's Fund Insurance Company of WI

National Surety Corporation

Wisconsin Manufacturers & Commerce John Metcalf

The Chairperson read the following opening statement before convening the meeting:

"This Committee meeting has been called to discuss the items of mutual interest and concern to the members of the Wisconsin Compensation Rating Bureau. In accordance with both Federal and Wisconsin State Anti-trust Laws, this Committee is prohibited from any discussion or action which constitutes any form of boycott, coercion, or intimidation."

- 1. Mr. Ralph Herrmann, President of the Wisconsin Compensation Rating Bureau, was advised that a quorum was established, and the meeting was declared open for business.
- 2. The reading of the minutes for the last Annual Meeting was waived, and the minutes were approved as published.
- 3. The next order of business was the submission of the President's report for the 2005 business year. Each member present was furnished with a copy of the 2005 Annual Report. Mr. Herrmann commented on portions of the Annual Report.

Mr. Herrmann's summary included:

- Web site enhancements
- Filling of two staffing vacancies
- Appeal of a Rating Committee hearing decision to the Office of the Commissioner of Insurance
- 2005 rate revision
- Significant increase in the number of endorsements processed, mainly due to changes in the Terrorism Risk Insurance Act (TRIA)
- Decrease in the total number of inspections performed due to staffing issues
- Introduction of the Business Operations Report process for on-line inspections
- New exhibits providing compliance detail
- Slight decrease in the number of new applications received in the WWCIP;
 6.7% decline in premium
- WCRB in-house records imaging system
- WCRB membership activity
- Review of the WCRB income and expenditures
- Continued decline in the overall operating expense ratio

Mr. Herrmann expressed his appreciation to the entire membership for their continued support, and specifically thanked all members of the Governing Committee, Rating Committee, Pool Committee, and the several subcommittees for their commitment and hard work during 2005. He also acknowledged the assistance and cooperation of the Office of the Commissioner of Insurance, the Department of Workforce Development, and the members of his staff for their dedication efforts.

4. The next order of business was the election of companies to fill the vacancies of retiring committee members on both the Governing Committee and the Rating Committee. President Herrmann directed that the representatives of the stock and non-stock companies caucus separately for this purpose. Upon adjournment of the caucuses, the spokesperson for the stock and non-stock companies advised that the following companies had been elected to the Governing Committee and Rating Committee:

GOVERNING COMMITTEE

Sentry Insurance A Mutual Company Travelers Insurance Company

RATING COMMITTEE

American Home Assurance Company Society Insurance A Mutual Company

The Wisconsin Committees are now comprised of the following companies:

GOVERNING COMMITTEE

American Home Assurance Company Employers Insurance of Wausau Fireman's Fund Insurance Company General Casualty Insurance Company Secura Insurance A Mutual Company Sentry Insurance A Mutual Company Society Insurance, A Mutual Company Travelers Insurance Company

RATING COMMITTEE

American Home Assurance Company
Employers Insurance of Wausau A Mutual Company
Employers Mutual Casualty Company
General Casualty Insurance Company
Ed Hayden (Employer Representative)
John Metcalf (Employer Representative)
Sentry Insurance, A Mutual Company
Society Insurance, A Mutual Company
Travelers Insurance Company
United Wisconsin Insurance Company

- 5. The non-stock companies elected Sentry Insurance, A Mutual Company to Chair the Governing Committee; the stock companies elected General Casualty Insurance Company to Chair the Rating Committee and Travelers Insurance Company to be Vice-Chair of the Governing Committee.
- 6. There being no further business to transact, the meeting was adjourned.

Donna Knepper Executive Secretary