Located at 20700 Swenson Drive, Suite 100, Waukesha, WI 53186





CIRCULAR LETTER 2967 - SEPTEMBER 20, 2005

PROCEEDINGS OF THE WISCONSIN RATING COMMITTEE

TO: MEMBERS OF THE BUREAU

Minutes of the Wisconsin Rating Committee meeting held in the premises of Sentry Insurance A Mutual Company, 1800 North Point Drive, Stevens Point, WI 54481 on Tuesday, September 13, 2005. The meeting was called to order at 8:30 A.M. with the following members present:

ORGANIZATION

Employers Insurance of Wausau, Chair Allied Construction Employers Association **Employers Mutual Casualty Company** General Casualty Insurance Company Sentry Insurance A Mutual Company

Society Insurance A Mutual Company Travelers Insurance Company United Wisconsin Insurance Company Wisconsin Manufacturers & Commerce Wisconsin Compensation Rating Bureau

REPRESENTATIVE

Steve Ginsburg Ed Hayden Jim Pousha Jim Vandenberg Bill Swarthout Ellen Altenburg-Wadel Tom Timm Rick Levin Bob Cameron Paul Hingtgen John Metcalf Ralph Herrmann Richard Colvin

Nancy Kierzek Christine Siekierski Tad Cleveland Donna Knepper

Member Absent or Excused:

Continental Casualty Insurance Company

Also Present:

Acuity A Mutual Company Liberty Mutual Insurance Company Middlesex Insurance Company

Scott VanNorwick Val Schmelzer Sandy Knoll

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Office of the Commissioner of Insurance Laura Andreasson

NCCI Joe Volman

Riegel Law, S.C.

Tri State Insurance of MN

West Bend Mutual Insurance

Paul Riegel

Judy Baldus

Pam Allison

Also Present for part of meeting:

NAPEO Michael Brozek
QTI Human Resources Michael Gotzler
Corporate 4 Insurance Pat McGinley
Jeff Lamb

Drangtstveit Logging

Klinner Insurance

Mark Drangstveit

Dave Klinner

Lonny Techel

Wisconsin Professional Loggers Association

Gene Francisco

The Chairperson read the following opening statement before convening the meeting:

"This Committee meeting has been called to discuss the items of mutual interest and concern to the members of the Wisconsin Compensation Rating Bureau. In accordance with both Federal and Wisconsin State Anti-trust Laws, this Committee is prohibited from any discussion or action which constitutes any form of boycott, coercion, or intimidation."

<u>UNFINISHED BUSINESS</u>

ITEM NUMBER 3748 CONTRACTOR PREMIUM ADJUSTMENT PROGRAM

Richard Colvin provided an update of the Wisconsin Contractor's Premium Adjustment Credit Program. For the latest WCPAP year, beginning July 1, 2005, the WCRB has mailed 9,681 applications. This number represents all policies containing a contracting classification with an effective date July through December. The resulting average credit of 5% comes from 2,114 applications processed with effective dates July through December.

ITEM NUMBER 3852 WWCIP SURPLUS REPORT

The item is continued as a reminder to provide an update in December.

WCRB will continue to monitor Pool activity and may provide additional information.

ITEM NUMBER 3860 FREDMAN BAG CO.- HEARING

The Committee was advised that the decision upholding the March 9, 2004 decision of the WCRB has been validated by the Office of the Commissioner of Insurance.

This item is removed from the agenda.

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ITEM NUMBER 3863 NCCI PROPOSAL ITEM B-1387 – REVISIONS OF BASIC MANUAL CLASSIFICATIONS

WCRB provided a report that outlined the potential premium impact on the approved changes to the classification of Charitable Welfare Organizations and Group Homes. The limited report indicated that there may be a slight decrease in overall premium.

With all business complete, this item is removed from the agenda.

ITEM NUMBER 3868 NCCI PROPOSAL ITEM B – 1391 – REVISION TO BASIC MANUAL CLASSIFICATIONS

With all business complete, this item is removed from the agenda.

ITEM NUMBER 3870 NCCI PROPOSAL ITEM B-1393 MISCELLANEOUS VALUES FOR DOMESTIC TERRORISM, EARTHQUAKES, AND CATASTROPHIC INDUSTRIAL ACCIDENTS

An optional charge of \$0.01 per \$100 of payroll for Domestic Terrorism, Earthquakes, and Catastrophic Industrial Accidents (DTEC) was approved. This charge is mandatory for Pool accounts. The WI Premium Algorithm has been amended to incorporate the change.

WCRB is developing a questionnaire to be completed by all member carriers indicating what they are charging for TRIA, DTEC, installment fees, what premium discount table is being used and if they are applying a short-rate cancellation penalty. The election will be effective for at least one year and will remain in effect until a change is filed with the WCRB.

ITEM NUMBER 3873 OCTOBER 1, 2005 RATE REVISION

The alteration in the rate making formula, now using a weighted average of 75% paid and 25% paid + case indications, has been approved effective October 1, 2005.

OCI indicated that a summary report of the 2005 ratemaking process is being prepared and will be forwarded to WCRB. This summary will outline detail that the OCI will like to be included in future rate revision filings.

ITEM NUMBER 3875 PROFESSIONAL EMPLOYER ORGANIZATIONS (PEOs)

Michael Gotzler, legal representative for QTI Human Resources, and Michael Brozek, representative for NAPEO, addressed the Committee and outlined worker's compensation coverage issues and concerns of the Professional Employer Organizations.

The Committee reviewed the proposed amendment to Rule IX in the Basic Manual addressing policy issuance requirements for Professional Employer Organizations

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(PEOs). The Committee concurred that there are several open issues that require clarification. This item was referred to the Operations Subcommittee. The Office of the Commissioner of Insurance and the Department of Workforce Development will be invited to participate in the discussions.

ITEM NUMBER 3876 DORNER, INC.

With all business complete, this item is removed from the agenda.

ITEM NUMBER 3877 NCCI PROPOSAL ITEM R-1395 – 2005 UPDATE TO RETROSPECTIVE RATING PLAN PARAMETERS

With all business complete, this item is removed from the agenda.

ITEM NUMBER 3878 NCCI PROPOSAL ITEM B – 1394 – REVISIONS TO BASIC

MANUAL CLASSIFICATIONS AND RULES, ADDENDUM

TO ITEM FILING B-1387, AND ADDENDUM TO ITEM

FILING B-3191

The Committee concurred with the recommendation of the Operations Subcommittee to adopt NCCI Proposal Item B-1395 with the following exceptions:

5437 FLOOR INSTALLATION, SANDING OR SCRAPING—WOOD FLOORS
The installation of wood flooring requires cutting, sanding, drilling, and
attaching using nails, screws, or pegs. Refer to Code 5478 for laminate
wood flooring such as engineered wood flooring installed using glue-down
or interlocking methods. Not applicable to contractors who perform any
other carpentry operations at the same job or location.

Recommendation: Code 2812 be retained for sanding or scraping wood floors instead of using Code 5437 (higher rate/higher rate differential).

0106 TREE PRUNING, SPRAYING, REPAIRING—ALL OPERATIONS & DRIVERS

Applicable by job site to tree pruning contracts requiring any aboveground level work. Code 0106 applies to the whole contract including, but not limited to, chipping and cleanup activities regardless of whether or not a separate contract is written for tree pruning or lawn maintenance and another contract is written for chipping or cleanup. Incidental tree removal on a developed site conducted in connection with tree pruning, spraying, and repairing operations is also assigned to Code 0106. Code 0106 is differentiated from Code 2702—Logging or Lumbering & Drivers because under Code 0106 a tree is removed by cutting it into sections. Also, due to limited clearance from structures, a guide rope is used as needed to direct the fall of the tree. Refer to Code 2702 for risks engaged exclusively in tree removal operations.

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Recommendation: Stump Removal by Specialist Contractor & Drivers to be reassigned to Code 0106 Tree Pruning, Spraying, Repairing, etc. NCCI uses 5507. WCRB continued use of code 6217 for this operation

WELFARE OR CHARITABLE ORGANIZATION Stores to be separately rated. 8861 Professional Employees & Clerical 9110 All Other Employees & Drivers

Does not apply in WI. Did not adopt original NCCI filing.

The proposal that Lawn Maintenance – Commercial or Domestic & Drivers be reassigned from Code 0042 to Code 9102 has been tabled pending further review. No change to the classification of lawn maintenance has been proposed.

ITEM NUMBER 3879 AUTOMOBILE DEALERS - SERVICE WRITERS

With all business complete, this item is removed from the agenda.

NEW BUSINESS

ITEM NUMBER 3880 MECHANIZED LOGGING

The Wisconsin Professional Loggers Association addressed the Committee and requested that the WCRB begin to separate mechanized loggers from non-mechanized so that separate classes could be developed. As the initial steps, the WCRB will do the following and provide to the Rating Committee for review and approval:

- Create definitions for both "Mechanized Logger" and "Non-mechanized Logger".
- Create a classification code for "Mechanized Logger"
- Create a loss statistical code for "Mechanized Logger".

There is proposed legislation which, if passed, would require the WCRB to establish the separate classification and to allow two or more loggers to band together to self-insure their worker's compensation exposure.

NCCI is in the process of preparing a filing to establish new classification codes for the logging industry.

By the unanimous consent of all members present, the following items were added to the agenda:

ITEM NUMBER 3881 NCCI PROPOSAL ITEM B-1398 – MISCELLANEOUS VALUES FOR FOREIGN TERRORISM

NCCI Proposal Item B-1398 continues the current provisions of TRIA and replaces all references to "TRIA" with "Foreign Terrorism". The Committee adopted the proposal for

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filing with the Office of the Commissioner of Insurance. This filing is proposed to be effective January 1, 2006, applicable to new and renewal business only.

ITEM NUMBER 3882 INCREASED EMPLOYERS LIABILITY LIMITS – MINIMUM PREMIUM

An issue was raised with regard to the correct application of the minimum premium charge for increased limits on a worker's compensation policy. Some carriers were including the additional charge in the policy minimum premium and others were charging in addition to the policy minimum premium. Proposed clarifications to the appropriate Wisconsin Manuals were made to the Rating Committee to verify that the charge for increased limits is not to be included in the policy minimum premium. The Committee adopted the clarifications for filing with the Office of the Commissioner of Insurance.

The next meeting of the Rating Committee is tentatively scheduled for Tuesday, December 6, 2005 at the offices the Wisconsin Compensation Rating Bureau.

Donna Knepper Executive Secretary